



# Programme

8.30 - 9.00

## **Registration**

9.00 - 9.05

## **Opening by the host**

*Erion Veliaj*, Mayor of Tirana, Albania

9.05 - 9.30

## **Welcome speeches**

*H.E. Blendi Klosi*, Minister of Tourism and Environment of Albania

*H.E. Niko Peleshi*, Minister of Agriculture and Rural Development of Albania

*Artan Shkreli*, Deputy Minister of Infrastructure and Energy

*Voltana Ademi*, Mayor of Shkodra, Albania

*Perparim Kalo*, Honorary Consul, Royal Danish Consulate Tirana, Albania

*Jens Martin Alsbirk*, Deputy Director General, Trade Council of Denmark,  
Ministry of Foreign Affairs of Denmark

9.30 - 11.00

## **Panel discussion 1: Smart municipalities/cities - development and vision**

*H.E. Niko Peleshi*, Minister of Agriculture and Rural Development of Albania

*Thomas Lykke Pedersen*, Mayor of Fredensborg, Denmark

*Karsten Søndergaard*, Mayor of Egedal, Denmark

*Erion Veliaj*, Mayor of Tirana, Albania

*Voltana Ademi*, Mayor of Shkodra, Albania

*Armando Subashi*, Mayor of Fier, Albania

## **Panel discussion 2: Urban planning, mobility and well being**

*Adelina Greca*, General Director, National Territorial Planning Agency  
of Albania

*Daniel Michel*, Vice President - International Business Development - Smart  
City, Deutsche Telekom

*Irida Vela*, Managing Partner, SAM International Albania

*Bujar Spahija*, General Manager, Novo Nordisk Albania

### **Panel discussion 3: Energy efficiency and environment**

*Stela Pepa*, Environment and CSR Manager, Antea Cement, Albania

*Kemal Lojo*, Business Development Manager for Adriatic and Black Sea region, Danfoss Croatia

*Morten Gjølstad Kristensen*, Business Developer - Outdoor lighting and Smart City Solutions, SEAS-NVE Denmark

11.00 - 11.15

#### **Coffee break**

11.15 - 11.30

#### **Urbanisation in Denmark**

*Per Boesgaard*, Sustainable City Development Counsellor, Embassy of Denmark, China. Partnerships & Innovation in The City of Copenhagen, Smart City Project Energy Lab Nordhavn.

11.30 - 11.45

#### **Good practice example: Fredensborg, a smart green municipality**

*Thomas Lykke Pedersen*, Mayor of Fredensborg, Denmark. Integrating citizens and local business community into a green smart city.

11.45 - 12.45

#### **Case examples in the field of urban planning, mobility and well being**

Deutsche Telekom, presentation by *Daniel Michel*

SAM International Albania, presentation by *Irida Vela*

Novo Nordisk Albania, presentation by *Bujar Spahija*

12.45 - 13.00

#### **Coffee break**

13.00 - 13.15

#### **Good practice example: Egedal, a smart municipality with big ambitions**

*Karsten Søndergaard*, Mayor of Egedal, Denmark. Making a Smart City for – and together with – the people, proving that not only big cities can benefit from the Smart City approach.

13.15 - 14.30

#### **Case examples in the field of energy efficiency and environment**

Antea Cement, presentation by *Stela Pepa*

Danfoss Croatia, presentation by *Kemal Lojo*

Grundfos Serbia, presentation by *Bledar Bregu*

SEAS-NVE Denmark, presentation by *Morten Gjølstad Kristensen*

14.30 - 15.00

#### **Lunch and B2B meetings**



# Contents

---

Antea Cement (Titan).....	6
Danfoss Croatia .....	6
ECO Tirana .....	7
Egedal Municipality .....	7
Fredensborg Municipality .....	8
Fusha.....	8
Grundfos Serbia.....	9
Novo Nordisk Albania .....	9
SAM International Albania.....	10
SEAS-NVE Denmark.....	10
Telekom Albania .....	11
United Albanian Breweries (Tuborg) .....	11
Embassy of Denmark, Zagreb.....	12



Kashar, Katund i Ri  
Autostrada Tiranë-Durrës, km.7  
1001 Tirana, Albania  
+355 4 450 2350  
info@anteacement.com  
**www.anteacement.com**

## ANTEA Cement

ANTEA Cement is an investment with the highest standards applied in terms of construction and operation in Albania and a total value exceeding 200 million Euro. The company is 80% owned by TITAN, a Greek multinational cement company and 20% by IFC, a very well-known international financial institution of WB.

ANTEA Cement has a production capacity of 1.4 million ton cement yearly and 3.300 ton clinker per day. The plant serves not only local market demands in Albania but exports clinker and cement to Egypt, Montenegro, Lybia and Italy.

ANTEA has been constructed from the very beginning to ensure energy efficiency and environmental effectiveness, while addressing society concerns.

ENGINEERING  
TOMORROW



Damira Tomljanovića Gavrana 11  
10000 Zagreb, Croatia  
+385 1 6061 070  
danfoss.hr@danfoss.com  
**www.danfoss.hr**

## Danfoss - Engineering the dreams of tomorrow – today

Danfoss is a world-leading supplier of technologies for several industries. We employ 24.000 people and serve customers in more than 100 countries. Danfoss engineers technologies that enable the world of tomorrow to do more with less. We play an active role in the main growth themes in a world that is rapidly changing: infrastructure, food, energy and climate are the focus of our business. Cities for millions that touch the sky. A richer harvest to feed a growing world. Keeping food fresh and our children warm in a world that can make more out of less. This is how we are Engineering Tomorrow.

Our mindset dates back to 1933, when Mads Clausen founded Danfoss in Nordborg, Denmark. Since then, the business has grown from a solo enterprise into one of the world's leading suppliers of energy-efficient and innovative solutions.



Rruga Murat Toptani  
1000 Tirana, Albania  
info@ecotirana.com  
+355 4 4540 790  
[www.ecotirana.com](http://www.ecotirana.com)

## ECO Tirana

Eco Tirana sh.a was established in order to offer local public administration the services of a well-organized company living up to high standards of quality and efficiency, through the use of the advanced management techniques as well as the latest technology for vehicles and equipment. Eco Tirana facilitates Albania's capital management of urban hygiene service and collection of sorted waste in accordance with the best international standards.

Eco Tirana fulfills its task of collecting sorted waste by conducting informative activities in schools and collaborating with the University of Tirana. A well-informed and educated new generation is the future for a clean environment!



Dronning Dagmars Vej 200  
3650 Ølstykke, Denmark  
+45 72 59 60 00  
kommune@egedalkommune.dk  
[www.egedalkommune.dk](http://www.egedalkommune.dk)

## Making a Smart City for – and together with – the people, proving that not only big cities can benefit from the Smart City approach

In Egedal Municipality we are exploiting the new digital solutions to achieve effective and sustainable service for both inhabitants and business community. One of our top projects is our 'Smart City test area', where we register movement patterns in the city centre. This information is used to ensure safe traffic around the school area, better connections for the commuters and in general improve the city planning, so it meets the actual needs. Furthermore we are focusing on sustainable construction. Besides renovating our own buildings with focus on sustainability and energy efficiency, we have made changes in our urban development plan assuring that all new buildings live up to our requirements.



**FREDENSBORG  
KOMMUNE**

Egevangen 3B  
2980 Kokkedal, Denmark  
+45 72 56 50 00  
fredensborg@fredensborg.dk  
**www.fredensborg.dk**

## Integrating citizens and local business community into a green smart city

In Fredensborg municipality innovative thinking and sustainability beneficial for the inhabitants are top priority. The municipality consist of four towns, several villages and a large rural area and we are therefore working with smart solutions, urban planning and energy efficiency in many different surroundings. One of our main goals has been adjusting the whole municipality to the climate changes while creating beautiful and creative spaces for many different activities. One of our climate change projects, the 'Climate adjustment Kokkedal' even won the Climate Awards 2017. Furthermore we are working with the infrastructure of our towns, making sure, that both inhabitants and visitors experience as much as possible, when visiting us.



Street Murat Toptani nr. 3  
1000 Tirana, Albania  
+355 69 202 0212  
elti.fusha@fusha.al  
**www.fusha.al**

## Fusha - One of the leading contractors in Albania

Fusha is a leading Albanian Company, founded in Albania in 1994, working on a diverse range of markets Engineering, Construction, Infrastructure, Energy, Greening, Real Estate, Cleaning Services, Quarry Management and Trading. Our company is characterized by four core values like Speed, Quality, Liability, and Safety. They symbolize every aspect of our company and our commitment to being the best in the market place as a cost effective, responsive and quality organization. We are committed to continuous improvement and embraces creativity and innovation. Our vision is to build strong and lasting relationship with co-workers and customers that will stand the test of time. To every project, we bring proven expertise and execution along with strong resources in our continuous investment in machinery, fleet, technology and people.





Omladinskih brigada 90a  
11070 Novi Beograd, Serbia  
+381 11 2258 740  
dkireta@grundfos.com  
**rs.grundfos.com**

## Grundfos - We are in the water business with you. From 1945 to today.

Poul Due Jensen founded the company in 1945 in Bjerringbro, Denmark. The first pump made was a water pump. Through the decades, we have sharpened our skills, and to this day, we take pride in moving water to where it should be. Using as little energy as possible when doing it. Through 83 companies we are accessible in 56 countries, and through our network of partners, distributors and subdealers, we are present in even more. The company employs around 18,500 people.

We develop water solutions for the world. We set the standard in terms of innovation, efficiency, reliability and sustainability. Our solutions help our partners and customers move water to where it is supposed to go. Providing drinking water for the smallest villages and the highest skyscrapers, treating and removing wastewater and bringing heat and comfort to the world.



EGT - Tower, Rr. "Donika Kastrioti", P. 11/1  
1000 Tirana, Albania  
+355 4 2253 522  
infoal@novonordisk.com  
**www.novonordisk.com**

## Driving change to defeat diabetes and other serious chronic conditions

In 1923, our Danish founders began a journey to change diabetes. Today, we are thousands of employees across the world with the passion, skills and commitment to drive change to defeat diabetes and other serious chronic diseases.

We have more than 90 years of innovation and leadership in diabetes care. This heritage has given us experience and capabilities that also enable us to help people defeat other serious chronic conditions: haemophilia, growth disorders and obesity.



Olympia Shopping Center, Sheshi Willson  
1019 Tirana, Albania  
+355 67 2034 994  
ive@sam-int.com  
[www.sam-int.com/al](http://www.sam-int.com/al)

## The right person has to match the right job at the right time in order to succeed and improve your business

SAM International has more than 20 years of experience within headhunting, executive search, recruitment, business development, onboarding and outplacement in national as well as international companies. Being an international company we employs 100 people and have departments in more than 15 countries in the EU plus the UAE and China. 600 assignments are solved on a yearly basis, either nationally or cross border in international assignments. We fully understand the importance of and are very focused on setting the right team in terms of skills and experience to ensure we are matching your needs. Our most important job is to understand what you look for when developing your organization.



Hovedgaden 36  
4520 Svinninge, Denmark  
+45 70 29 29 00  
mgk@seas-nve.dk  
[www.seas-nve.dk](http://www.seas-nve.dk)

## Denmark's largest cooperatively-owned energy and fibre-optic group

SEAS-NVE is cooperatively owned – 390,851 members each own a share of our common energy and fibre-optic group. At SEAS-NVE we uphold the interests of our cooperative members and customers when we invest in wind turbines, innovate for the future and advice on energy; when we roll out fibre-optic broadband, renovate street lighting and implement innovative smart city solutions. We want to make a marked difference to our 560,000 energy customers and 118,000 fibre customers – comprising private consumers, businesses and public-sector customers. Therefore, we deliver products at competitive prices, which bring value to everyday life. With green investments, we work determinedly at promoting a sustainable and digital future. Together. For the benefit of our cooperative members and customers.



Rruga Gjergj Legisi, Laprake  
1019 Tirana, Albania  
+355 4 2275 000  
contact\_us@telekom.com.al  
[www.telekom.com.al](http://www.telekom.com.al)

## Telekom Albania - “We deliver what we promise!”

The main activity of Telekom Albania is the provision of telecommunications services, design and construction of communications networks on the Albanian territory.

Customer satisfaction drives our actions: We are aware of the responsibility that we have towards our customers. They give us their trust, and we neither want nor are we allowed breaching that trust. But, on the other hand, we want not only satisfying our customers, but delighting them. The customers’ thoughts, feelings, needs and experience drive our work at Telekom Albania.



Str. Dhaskal Todhri, Nr. 35, Kashar  
1060 Tirana, Albania  
+355 4 4538 660  
bbegaj@uab.com.al

## United Albanian Breweries - The distributor of Tuborg in Albania

The story of Tuborg starts in Hellerup, north of Copenhagen, where the Tuborg Brewery brewed Denmark’s first pilsner-type beer in 1880 and packaged it in bottles with a distinctive green label. It instantly became popular with the Danes.

It’s brewed on lager malt, a slightly roasted, bright type of malt which results in the well-known mild, fresh taste and aroma of flowers and cereal.

Tuborg has grown to become an international brand enjoyed in more than 70 countries around the world and known for its exceptional quality and refreshing taste.



**EMBASSY OF DENMARK**

Trg Nikole Šubića Zrinskog 10  
10000 Zagreb, Croatia  
+385 1 4924 530  
zagamb@um.dk  
**[www.kroatien.um.dk](http://www.kroatien.um.dk)**

## Royal Danish Embassy in Zagreb - The Trade Council

The Trade Council is the governmental export and investment promotion organization under the Ministry of Foreign Affairs of Denmark. The organization comprises all governmental activities designed to promote Danish export and foreign investment in Denmark under one roof. It has approximately 100 employees in Denmark and 300 employees abroad located at more than 100 embassies, consulates general and trade commissions.

The organization focuses on offering Danish companies individual advice on all issues important for their international activities. It is a professional and innovative organization which aims to secure the best possible conditions for taking part in the increasing globalization for the Danish industry.



ENGINEERING  
TOMORROW



SHOQATA  
PER AUTONOMIE  
VENDORE



MINISTRY OF FOREIGN AFFAIRS  
OF DENMARK



EMBASSY OF DENMARK





